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# Career Services



# Agenda

- Introduction
- About LHH
- LHH Services
  - Brand-Coach-Connect
  - Job Search Tools
  - Digital Talent Exchange
  - What's Next? Active Retirement
- Questions



# A little bit about LHH



Our passion is inspiring people to do what they do best – and we take pride in getting them there.

- Over 51 years of talent development expertise and supported every industry across the globe
- Largest global consultancy specializing in career transition, with 400+ offices.
- Work with thousands of job search candidates every year, providing best-in-class services.
- With such a broad client base, we know the latest career search trends—and what works.

# WHAT IS CAREER SERVICES SUPPORT



How LHH services support you

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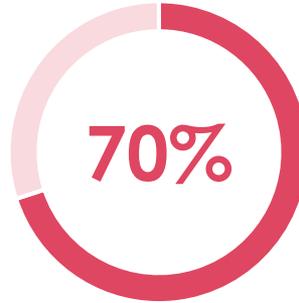
# Help to decide your next steps



# Job search landscape today



**97%** of recruiters are using LinkedIn and **93%** of companies are as well



**70%** have turned down candidates based upon online image



**8%** of positions were landed through job board applications  
**70%** were landed through networking

The hiring process is evolving – leaders are looking for contributors with verifiable brands, reputations and networks.

# If I decide to accept voluntary package, why do I need career transition to help me find a new job?



Create a  
Resume that  
gets you  
selected



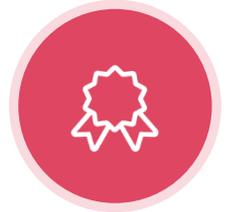
Learn  
techniques to  
access hiring  
managers and  
hidden jobs



Gain advice  
from our local-  
market savvy  
career coaches



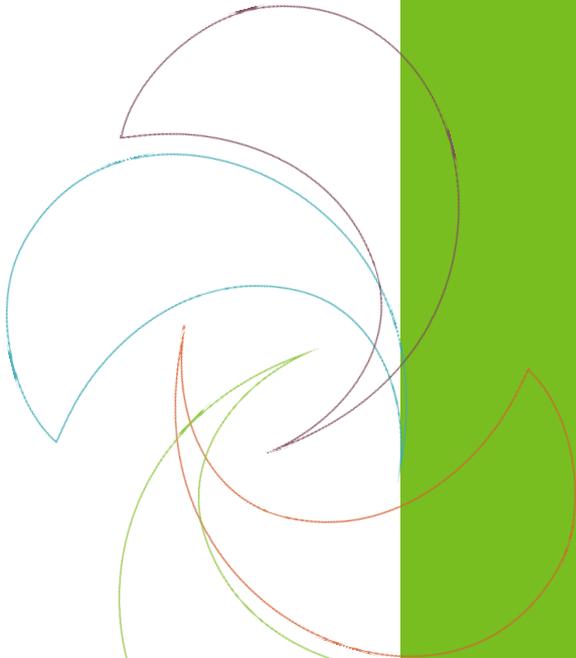
Create a  
professional  
online brand  
that makes you  
stand out



Excel at your  
interview, even  
the tough ones

# LHH SERVICES

What does the LHH service look like?



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# The way we work

- Your unique interest, Self Assessment
- Professional Resume / LinkedIn Profile
- Knowledge of labor market
- Networking skills / Social Media Skills
- Job Interview Skills
- Approach network contacts
- Find recruiters via Custom Databanks
- Learn to access intermediaries
- Network to learn of upcoming vacancies

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# Positive Outcomes: LHH Active Placement™

**Brand**

**72 hours**

LinkedIn Reputation & Resume are delivered, increasing acceleration into the job market

**Coach**

**+80%**

success rate of equal to or better than what they had before

**Connect**

**101 days**

Global time to placement

**250k**

Placements annually

**60%**

more of the Job Market

# Building Your Brand

**97%** of recruiters are using LinkedIn  
**93%** of companies are as well



**Resume & LinkedIn Profile**

**SEO & ATS**

**Dedicated Personal  
Branding Team**

**Resume submitted to  
Branding Team**

**Branding Team creates  
resume and LinkedIn Profile**

**Branding Team delivers final  
resume to candidate**

**72 hours**



# The very best consultants

Coach

**We carefully select our consultants** based on their industry expertise. They must demonstrate:

- ☆ | Solid business **experience**
- ☰ | **One-to-one consulting** experience and group training and facilitation skills
- 📧 | Personal commitment to the career transition and **career development field**
- 💎 | Full alignment with the **LHH values**
- 🏆 | Outstanding interpersonal **skills and professionalism**
- ⚙️ | **Highly developed sense** of ethical behaviour, integrity and confidentiality
- 💬 | Commitment to continuous **review and evaluation**



# Connecting people to jobs

Connect

1

Provide information about developments and trends with regard to the employer market

2

Networking and Employer events

3

Learn to access hiring managers and alumni network

4

Technology solutions for fast job search

# Let's get started!

Introducing Ella...  
The LHH Virtual Job Assistant



**Ella@LHH**

I'm your digital career agent, here to help you find your next job!

Hi! I'm here to help you find a new job! I'll ask you for information on the type of job you're looking for and then work every day to find online job postings that match. When I find matches, I'll email you links to the postings.

Please note that by clicking "Let's Get Started" below to use this service, you are agreeing to the Terms of Use and Privacy Policy: <http://www.lhh.com/terms-of-use>



Are you ready to get started?

Let's get started

I'll come back later

Type a message

Send

# LHH Career Resource Network (CRN)



**A careers portal  
with the tools and information  
you need to succeed**

Easy login using LinkedIn,  
Facebook or Google+

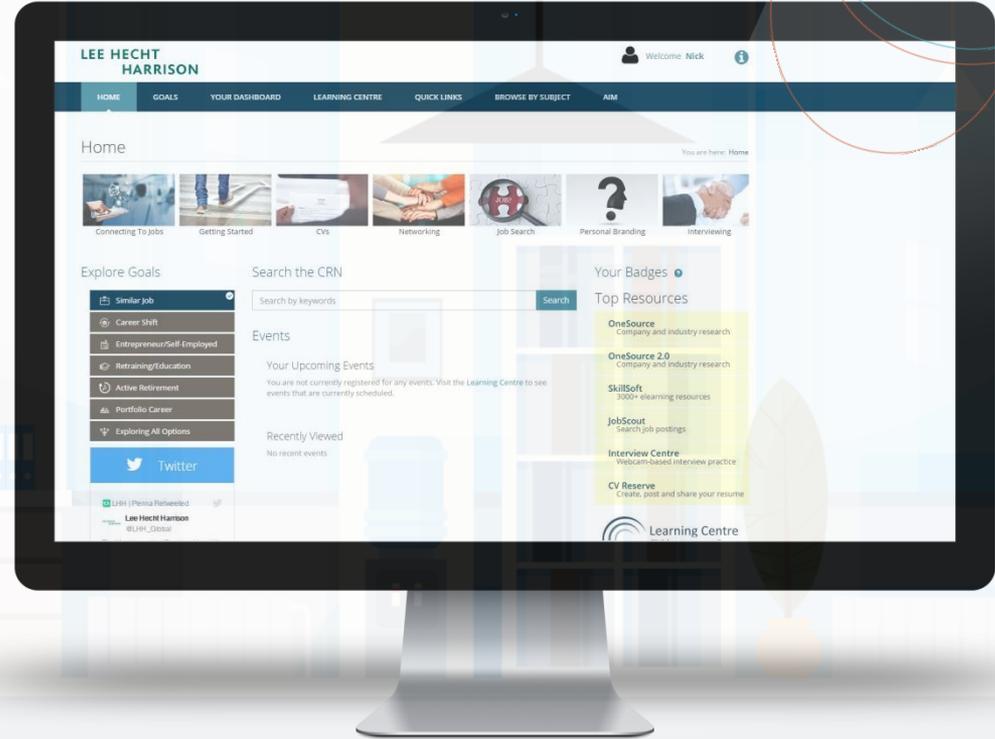
Supports your choice  
of career track

Live and on  
demand webinars

Millions of  
job openings

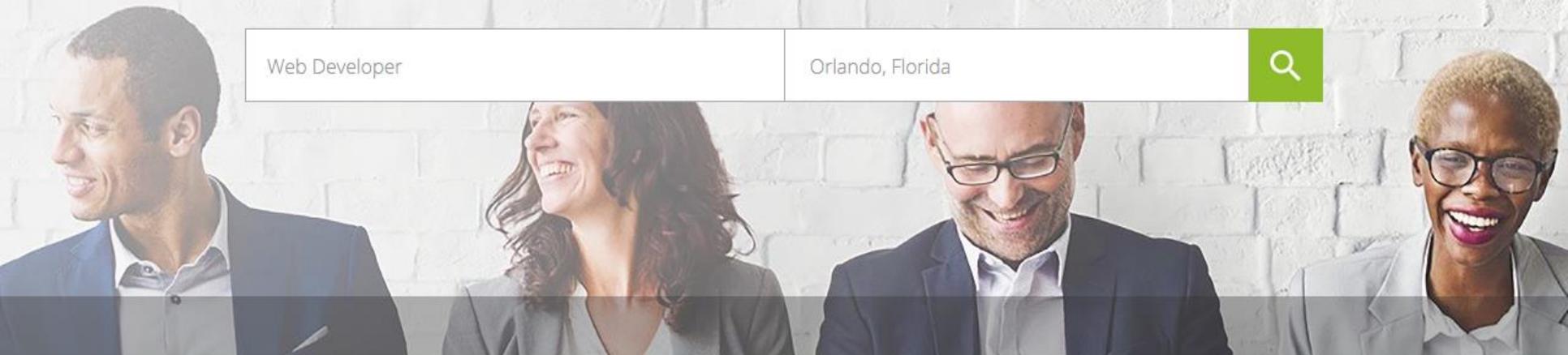
Research tools that  
target opportunities

3,000 professional  
courses to build skills



# Digital Talent Exchange

Connect with top talent across all levels, backgrounds & industries... at no cost to you!





Create New Search Projects, Filter, Refine & Save... to get the results you need!

Add Additional Search Criteria ...



Full Text: Web Developer ×

City: US Orlando FL +25 miles ×

CLEAR

Job Title Only

14 Results!

Show Tag Cloud





Create New Search Projects, Filter, Refine & Save... to get the results you need!

UPLOAD MULTIPLE JOBS

## Job Details

Job Title

Web Developer

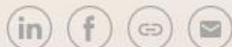
Company

Lee Hecht Harrison



# Mary Singleton

Senior Front-End Web Developer  
Orlando, Florida



# What's Next™ Retirement Program

**Our What's Next™ retirement program is a targeted career transition service geared towards individuals seeking to remain vital, active and engaged while achieving a greater work-life balance**

The program is structured around six key elements and delivered by a retirement specialist:

1. Share current retirement work trends
2. Explore life's personal rewards
3. Envision the next phase
4. Consider options
5. Examine resources
6. Create and implement your plan

# What's Next - Agenda



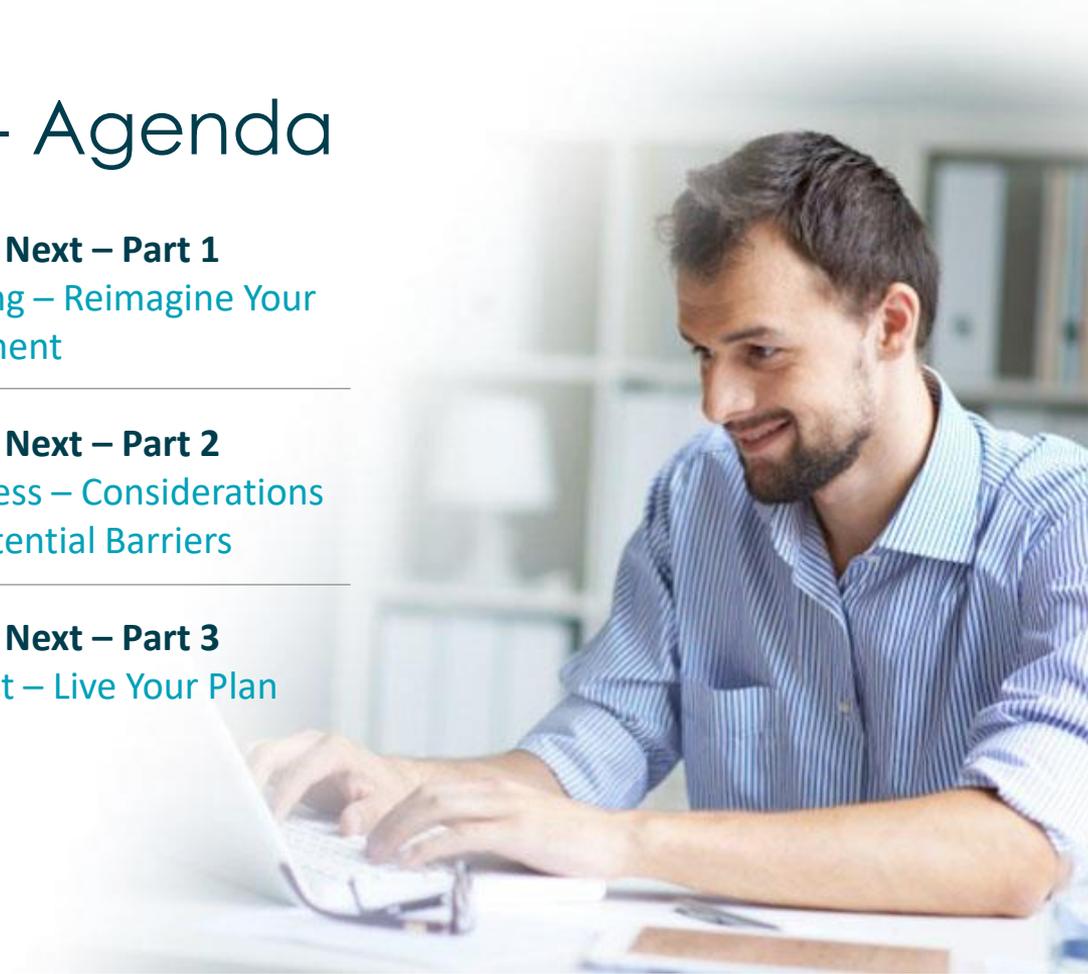
**What's Next – Part 1**  
Branding – Reimagine Your Retirement

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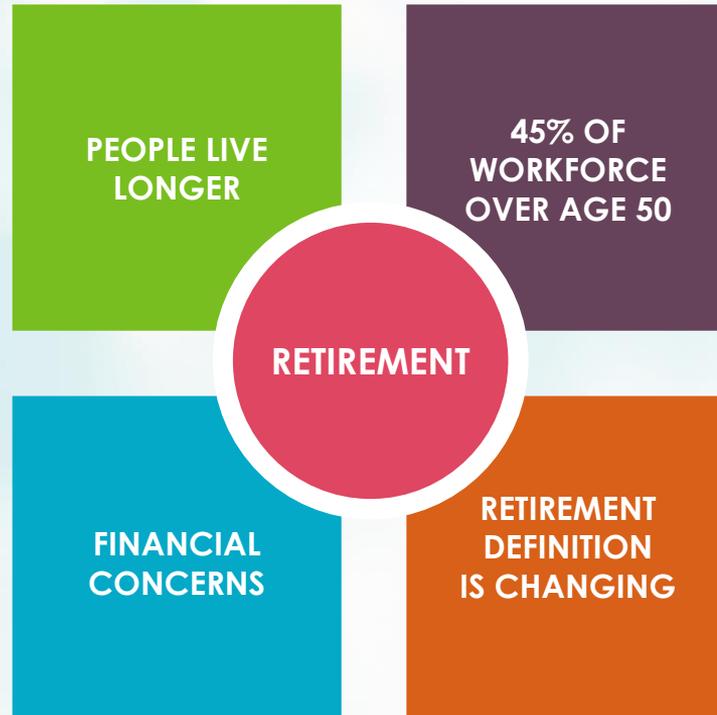
**What's Next – Part 2**  
Readiness – Considerations and Potential Barriers

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**What's Next – Part 3**  
Connect – Live Your Plan



# The Landscape



# Learning Objectives



Define retirement and the paradigm shift.

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Consider values and personal rewards.

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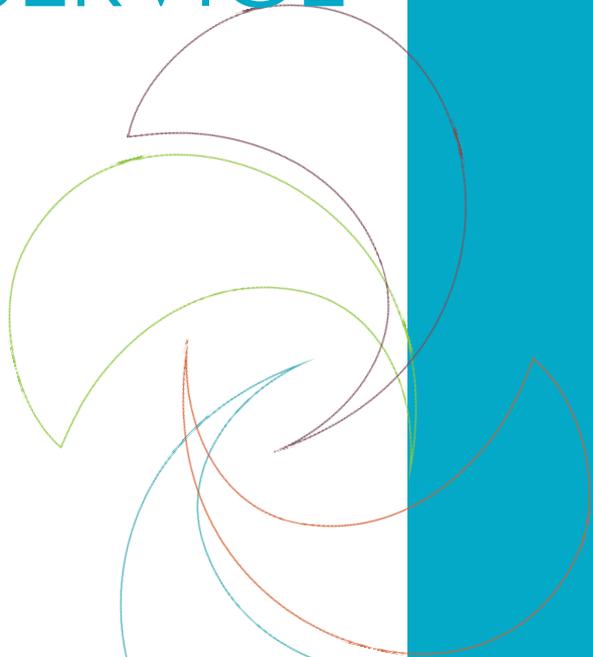
Assess your needs and develop your vision.

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Your Objectives...



# HOW TO START YOUR SERVICE



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The LHH engagement specialist will contact you once you've reviewed and accepted the voluntary package. LHH will receive confirmation from CRC Human Resources and LHH introductory phone made with 48 hours.

Next step you'll have an opportunity to attend a virtual getting started orientation or meet with your career coach. If you have any questions, please contact CRC Human Resources.

Thank you, we look forward to supporting you!

